

## November 2015 Update

# More IOG GaNTIP Training

### Needs Identified

Jason Booth, the Institute of Groundsmanship's Grounds and Natural Turf Improvement Programme (GaNTIP) team leader has decided on what training and development his team needs next.

The national team of nine Regional Pitch Advisors will - as a team - undertake Frank's 'Meetings Skills' and 'Consultancy Skills' training programmes probably at a venue in Yorkshire.

### Gain Confidence

The emphasis will be on how GaNTIP team members can gain the confidence of clients and potential clients in one-to-one meetings and in larger meetings where they have to convince committees and councils of the benefits of the products and services IOG's GaNTIP offers.

GaNTIP can bring much needed guidance, advice and practical skills particularly to the hundreds of volunteer groundsmen and women maintaining council cricket and football pitches.

### In House – On Site

If you know what's needed Frank's 'In-House On-Site' service can be a god-send to employers.

All Frank's seminars (see outline list on this page) can be brought right to your door and run for your people on your premises.

For more information contact Frank – see contact points in next column →



Frank Newberry

### Frank's services for employers:

- Seminars
- Short Courses
- Managing Change
- Conflict Resolution
- Motivational Events
- Team Building Days
- One to one coaching
- Problem Solving and Decision Making Days
- After-dinner speeches
- Customised Workshops
- Open days & conferences

### FREE OFFER!

All employers (Chairman and Secretary/Managers) who have attended a GTC employers' workshop can get a FREE and private consultation with Frank on team leadership, communication and those tricky people performance issues. Call now to book an in confidence consultation.

### Contact Frank

Visit [franknewberry.com](http://franknewberry.com)  
Call: 01908 520202  
Mobile 07939 200056  
You can email Frank on [info@franknewberry.com](mailto:info@franknewberry.com)

Published November 2015

### SALTEX 2016 at NEC

Frank is speaking at the NEC this month. His SALTEX presentation will be at 2pm on 5<sup>th</sup> November 2015 under the Parks, Play and People banner.

The session which is free to all people attending SALTEX 2016 at the NEC is called 'Managing Your Mates at Work'. If you need to confidently take charge of a work team that includes one or more of your friends – this is the seminar for you.

### Supervisory Essentials

To book a place on Frank's Supervisory Essentials Workshops contact: [chris.johnson@pitchcare.com](mailto:chris.johnson@pitchcare.com)

The dates are:

#### Taking Charge

- Thursday 12 November 2015

#### Getting Better Results

- Thursday 10 December 2015

#### Enhanced Communication Skills

- Thursday 25 February 2016

#### Problem Solving/Decision Making

- Thursday 24 March 2016



Frank with BASIS Administrator Stephanie Hickling-Mace

### 63 Free Articles

The number of Frank's free articles for employers has now reached 63 and all are available via the GTC web-site. Follow the link below and click on 'List of Articles for Employers'.

[http://www.the-gtc.co.uk/careers\\_training/quality\\_assured\\_training\\_providers/quality\\_assured\\_training\\_providers\\_list/frank\\_newberry\\_seminars\\_for\\_all\\_clubs/#\\$s\\_anchor](http://www.the-gtc.co.uk/careers_training/quality_assured_training_providers/quality_assured_training_providers_list/frank_newberry_seminars_for_all_clubs/#$s_anchor)



Frank Newberry is a  
GTC Quality Assured  
Training Provider